

Describe how your solution serves retail and/or adjacent sectors. If it doesn't, explain how it could our solution is perfect for retail work.

Project Academy's pre-employment program goal is to make the student a valuable employee using principles of Dr. Deming's 14 points and Mike Hammer's book "Agenda" within the learning process. We emphasis that thinking like an owner and the cultural engineering mind-set of project management and leadership will bring you to a place where you have ownership of what you are doing and learning. In the retail trade, an understanding of the customer's needs and making it easy to do business with your organization are paramount to success.

An alternative direction for pre-employment learning is the creation of a partnership with Framingham State University, TJX (retail holding company) and a mentoring organization with project academy to develop a program for our students that will provide school funds, a position and a university education with long term support.

Although our trainees are not setting the direction, understanding the right process certainly will make the organization a better place to be successful and the growth of our students.

References:

- DR. DEMINGS 14 points FOR TOP MANAGEMENT
<https://deming.org/explore/fourteen-points>
- Agenda by Mike Hammer
https://www.amazon.com/dp/B000FC1GGK/ref=dp-kindle-redirect?_encoding=UTF8&btkr=1
- [Beta-web site](#) --- Proto-site in development



