

**WILLIAM D. WOLFSON**  
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**QUALIFICATION  
SUMMARY**

Provide leadership for organizations that create excitement about Engineering and Science in K-12 students and inspires them to desire a career in the technology /Engineering field. Mentor and create learning experiences for teachers and students. Have taught online classes for teachers in the area of Integrating Engineering in the K-5 Math & Science Curriculum.

Over 30 years of diversified experience with significant achievements in Manufacturing, Engineering and Customer Service as follows:

- Involved in two venture funded start-ups (one went public)
- Fostered a results oriented and adaptable work approach. Built organizations that delivered.
- Created innovations in management programs (self-directed work teams, learning organization), increasing productivity and strong quality leadership.
- Built relationships within the corporate and local communities by founding VP of Manufacturing group and with the AEA (American Electronic Association) started a Business / School Partnership program in Framingham, MA.
- Implemented 3 ERP & service systems and 2 Quality systems (ISO 9000)

Skilled in Microsoft business system... Excel, Word, PowerPoint, Visio, Project, Access and Outlook Also skilled in ERP and CRM business systems

**EDUCATION**

1. M.S. in Physics & Math, Trinity College, Hartford, CT.
2. BSEE, Polytechnic Institute of Brooklyn, N.Y.

**PROFESSIONAL EXPERIENCE**

2004- present  
**Framingham State  
College**

**STEM Pipeline Project director**

Facilitate a group of Schools, Businesses and organizations to communicate about improving STEM education and get students excited about learning STEM subjects.

- Teach an online professional development class to teachers titled: Integrating Engineering in the K-5 Math & Science Curriculum.

1997- 2003  
**Shared Memory  
Framingham ,MA**

**Partner**

Resold Web based customer care software. Provided sales and service for the product.  
Created knowledge sharing Intranets and trained the web team personnel within the committed project schedule and budgets.  
Provided business process re-engineering support to help clients select systems and improve existing customer service systems.  
Helped clients achieve cost saving by tapping the potential of their existing customer service systems.

<p>1994 - 1997  <b>LANart Corporation</b>  <b>Needham, MA</b></p>	<p><b>Vice President of Manufacturing</b></p> <p>Created the organization which now produces over \$14M (annualized) in a broad line of data communication products</p> <ul style="list-style-type: none"> <li>• Achieved ISO 9001 certification in 14 months</li> <li>• Successfully brought on line Minx Manufacturing Software system ( MRP, Sales, Financial, ECO) without the support of consultants</li> </ul>
<p>1993- 1994  <b>Shared Memory Co.</b>  <b>Framingham, MA</b></p>	<p>Started a new company. The product was a software tool to help companies design &amp; capture business processes After one year, I decided to close the effort.</p>
<p>1981 – 1993  <b>Bytex Corporation</b>  <b>Westboro, MA</b></p>	<p><b>Corp Vice President of Manufacturing &amp; Customer Service</b></p> <p>Was part of a start -up that grew to over \$ 45M revenue and achieved a successful public offering.</p> <ul style="list-style-type: none"> <li>• Achieved continuous cost reductions, high inventory turns and increased margins by over 15 points during a 5 year period.</li> <li>• Developed and implemented an innovative self directed work team ( business plan tied to reward system).</li> <li>• Managed the integration of Bytex becoming an OEM of IBM. Achieved 100% quality rating as a supplier.</li> </ul>
<p>1977 - 1981  <b>DataGeneral Corporation</b>  <b>Westboro, MA</b></p>	<p><b>Manager of Advanced Manufacturing and Test Engineering.</b></p> <p>Managed teams of Engineers in the design, development and production of manufacturing equipment for all DG facilities</p> <ul style="list-style-type: none"> <li>• Developed strategy for early involvement in engineering that achieved a very successful introduction of the MV8000(“ Soul of a New Machine” by Tracy Kidder )</li> </ul>
<p>ORGANIZATION  S / PAPERS</p>	<p>Membership committee SBANE 1999 to present  BOD, Association of Internet Professionals 1998 to 2001  BOD, Association for Manufacturing Excellence 1988-1991  Organization of Vice Presidents of Manufacturing 1991 -2004  Papers presented: IEEE, NEPCON, Manufacturing Systems</p>
<p>PERSONAL</p>	<p>Married, U.S. Citizen, Served two years with the U.S. Army, Corp of Engineers.</p>