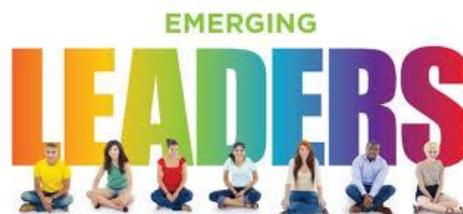


## Emerging Leaders 45 min program

### AIMS:

- Students will be able to define and discuss what ownership mindset is
- Students will be able to identify how this mindset effects their job as an emerging leader
- Students will feel comfortable working in a team



### 'Today, we're going to try something new. What do you guys think?'

Does any one of you think about being in your own business?

I want to connect ownership mindset to a learning process , , *educators have to establish an **ongoing linkage between learning and purpose***

| Time: | Topic:  | Detail:  |
|-------|---|--|
| 5     | Meet each other<br><b><i>Need your help in developing this course</i></b> | Who is Bill?<br>Your name; Your job?                                   |
| 5     | Why are we here? <b>Discussion</b>  | <b>What do we do as Emerging Leaders?</b>                              |
|       | Create two teams  | Use one, two   |
| 10    | Ownership mind-set<br>Use description below                               | Think like an owner of a business .<br>What does that mean; Discussion |
| 10    | Ownership mind-set<br><b>Teams and discussion</b>                         | What does good customer experience feel like? Discuss and present      |
| 10    | How do they map?  | What does bad customer service feel like?                              |
| 5     | Reflect and Improv  | Next meeting ... Branding yourself:<br>Get to know your better selves  |



References: Business owner description

"We find it meaningful when an owner cares about whom he sells to. We like to do business with someone who loves his company, not just the money that a sale will bring him (though we certainly understand why he likes that as well). When this emotional attachment exists,

**it signals that important qualities will likely be found within the business: honest accounting, pride of product, respect for customers, and a loyal group of associates having a strong sense of direction.**

The reverse is apt to be true, also. When an owner auctions off his business, exhibiting a total lack of interest in what follows, you will frequently find that it has been dressed up for sale, particularly when the seller is a "financial owner." And if owners behave with little regard for their business and its people, their conduct will often contaminate attitudes and practices throughout the company."  
Warren Buffett...Berkshire Hathaway Inc  
1 share= \$308,411(11/2/2018)

Read more: <http://www.businessdictionary.com/definition/business-owner.html>

Serve the customer, understand their needs, Look to make things better, Make it easy for people to do business with you, Grow your own capability, Have a positive culture in your business ( Trust, Honesty, Listening & Empathy, Curiosity, Attention to details, Learning, Innovation, ADD )



## Introduction discussion:

- Remember that kids want to know they can make a difference
- *Howard Gardner ( Harvard professor and education authority) views education core challenge as getting people engaged in the “right things”. He means that inculcating a sense of respect for knowledge and ethics is as important as improving cognitive abilities.*
- *In other words, educators have to establish an ongoing linkage between learning and **purpose**.*

There aren't job descriptions - **but that is an awesome idea!** Here are the jobs we currently have...

My first thought is that we should ask the emerging leaders who their customer is and what do they need to make them successful. What can they do to make the process better? They identify their suppliers and determine what they need from them and their help. They can do these discussions in a team or group.

- Program Director Assistant
- Assistant Program Director Assistant
  - these children hand out flyers, change out bulletin boards, set up programs, etc
- HW Club Directors
  - set-up and break down HW Club and support the club while it is in progress
- Reading Club Directors
  - set-up and break down reading club and support the club while it is in progress
- Children's Room Coordinators
  - clean up children's room, make sure toys and books are in the correct place
- Hallway coordinator
  - picks up small trash in the hallways, reports any damage
- Ambassador
  - welcomes guests, talks at public BHP events
- Computer Lab Coordinator
  - cleans computer room, make sure it is kept tidy



Owners of the future should be able to:

1. Run a company with a Heart 
2. Have skills:

The students of the future  
should be able to:

- Solve problems
- Think creatively
- Think critically
- Collaboration & Team work
- Make decisions
- Generate new ideas
- Analyze information
- Plan for the future
- Set Goals
- Communicating and reporting
- Deal with others/ Customers



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